

Partnership model tool

METHOD DESCRIPTION

The purpose of the tool

- Define possible roles in the ecosystem
- Define role-related responsibilities
- Find the “drivers” of the ecosystem



Workshop time:
2 hours



Who is involved?
Ecosystem actors



Participants:
max ~30

Preceding work

Organise a Purpose Creation Workshop and, if feasible, an Ecosystem Principals Workshop before using this tool



Suggestion for a preparatory assignment

Pre-work: Think about the role your organisation is willing to take in the ecosystem (facilitate, lead, follow, support, etc.) and why



Recommended workshop setup

Face-to-face workshop recommended; online workshop possible



Assets needed

Printed canvases for a face-to-face workshop (size A1 or A0 on the wall) OR online canvases (e.g. Miro or Padlet).

Challenge

EXPLORE PHASE

How to prepare the exercise



Send a calendar invitation to a 2-hour workshop



Send an e-mail to all workshop participants one week before the scheduled event and ask them to think about the role their organisation is willing to take in the ecosystem (facilitate, lead, follow, support, etc.) and why. Attach the outcome documentation from the earlier Ecosystem Principals Workshop, if available, to this email. Ask the participants to present their preferable roles at the workshop.



Print-out or prepare online canvases for the workshop

How to run the workshop



Map the preferred roles of the participants using the Partnership model canvas. Ask the participants to write the name of their organisation on a post-it and to place the post-it in their preferred section on the canvas.



Develop, discuss and agree on what the different roles mean and what responsibilities they bring



Identify missing roles or role players



Document and share

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